



Shaping the steps to take you and your people forward

CTI LIMITED - TRADING SINCE 1976

CTI Ltd provides a diverse range of high quality Consultancy, Training, Coaching and Career Management Services, tailored to your needs. We carefully match knowledgeable and experienced CTI consultants to each piece of work. Our consultants, trainers and coaches work in partnership with you, shaping the steps to take your people forward.

WHY CHOOSE CTI?

The benefits to your organisation when CTI works with you are

- Many years of experience, trading since 1976
- Measurable outcomes and outputs
- Cost effective we work within your budgetary requirements
- Boosts morale in potentially difficult situations
- We offer a wide range of services to meet specific needs, releasing you to get on with your job

• Your people are treated with care, respect and sensitivity

CTI'S VALUES ETHOS AND APPROACH

- Adaptable, flexible and can respond quickly to clients' needs
- We value every individual with care and support
- Holistic approach that touches people on every level
- We work with excellence, integrity, trust and complete confidentiality

• Our approach is personalised, friendly but business-like, building strong and long-term working relationships

CTI'S CAREER MANAGEMENT SERVICES

CTI can provide organisations with a full range of career management services based on many years of experience. These services are often provided to organisations re-structuring to become leaner and fitter, or those adapting to an economic downturn.

- Outplacement services
- Redeployment services
- Personal career development and career review
- Start your own business coaching
- Pre-retirement services

CTI Consultancy, Training and Coaching Services

CTI works with a pool of consultants who are highly qualified and experienced in a wide range of disciplines offering Consultancy, Training, Coaching and Mentoring services. Each intervention is tailored to the particular needs of the client. Our services are summarised below.

Please call us on O2O 8795 O911 to discuss your situation and requirements and how we can help you.

LEADERSHIP AND TALENT MANAGEMENT

Career development; Leadership development programmes; Leadership team development; Executive coaching and mentoring; Talent management and succession planning; Leadership, management and coaching qualifications; Coaching and leading with meaning and soul.

ORGANISATIONAL DEVELOPMENT

Organisational strategy and re-design; Vision and values; Business planning and review; Culture change; Change management; Financial management; Feasibility studies and research; Brand development; Project management; Creativity in individuals and teams; Managing creativity; Building creativity into the culture of the organisation.

HUMAN RESOURCE DEVELOPMENT

Facilitation skills; Management development; Policy formulation; Training needs analysis; Training the trainers; Facilitator training;

Policy and systems development; Employee relations; Retention strategy; Competencies; Performance management; Performance review skills and appraisal skills; 360° feedback; Interviewing skills; Recruitment and selection: Performance assessment: Executive assessments; Managing violence/bullying; Mediation and personal representation; Negotiation skills; Equal opportunities and diversity; Psychometric testing for selection and development: Personality profiles e.g. MBTI, Ability tests, Motivation, Risk taking and innovation potential inventories; Individual, team and organisational level profiling: Emotional intelligence and tools; Quality management; Health and safety; Data protection, freedom of information and public interest disclosure.

IT IS PEOPLE WHO MAKE ORGANISATIONS WORK



BUT WORK CAN CREATE PROBLEMS



PROBLEMS TAKE TIME AND TIME IS NEEDED TO CREATE CRAFTED SOLUTIONS

SOLUTIONS CREATED BY PARTNERING WITH CTI, SO THAT TOGETHER WE CAN TAKE THE RIGHT STEPS

TEAM DEVELOPMENT

Group process/team dynamics; Team building, team leading, team development; Team briefing; Team assessment; Team goals; Managing for results; Project team leadership and development; Team coaching; Team facilitation; Virtual team-working; Managing from a distance.

PERSONAL DEVELOPMENT

Coaching and mentoring training (accredited and non-accredited tailored programmes); Communication; Building self-confidence and motivation; Interpersonal skills; Assertiveness; Conflict management; Managing meetings; Negotiation skills; Problem solving; Presentation skills; Customer care; Telephone excellence; Time management and personal organisation; PR and media; Releasing potential in the workplace; Managing pressure and stress; Marketing and selling; Developing creative capabilities; Conflict management qualifications (including C&G/NVQ accreditation); Physical intervention training (including C&G accreditation).

COACHING, MENTORING AND COUNSELLING

Coaching and mentoring;

Developing confidence and self esteem; Goal setting; Managing pressure and stress; Personal career development; Personal effectiveness; Re-motivation; Self presentation; Thinking styles and profiling; Time management and prioritisation; Setting up in-house coaching and mentoring programmes; Family, marriage, relationship, general life problems; A full range of counselling services.

Business mentoring;

image management;

Personal presentation and

Life coaching;

If you would like to discuss your specific requirements in more detail, we would welcome your contact with us. CTI Limited. PO Box 729, Wembley, HA9 8ZH **Tel/Fax:** 020 8795 0911 **e-mail:** cti@cti.ltd.uk **website:** www.cti.ltd.uk Company Registration No 1237327

Formerly traded as Careers and Training International Limited

"The service and support provided via CTI in terms of Management Development and HR consultancy was first class and the CTI consultant was excellent in her ability to analyse, interpret and scope solutions with us that were suited to our situation. Working with our senior and frontline managers she developed a bespoke programme of work that elevated their self awareness and performance"

GB Railfreight

"CTI were thorough in their planning and their facilitator was engaging, sharing her knowledge in an impactful way"

Selfridges and Co

Clients We Have Worked With Include:

HOUSING

ALMOs: CityWest Ealing Hillingdon Hounslow Lewisham Homes Sutton Housing Partnership Tower Hamlets Homes

Tenant Organisations:

Harrow Churches Housing Association Kensington and Chelsea TMO Local Space Luminus Group Network Housing Group Ltd Notting Hill Housing Group Octavia Housing United Residents Housing Waltham Estate RMO

PUBLIC SECTOR

Local Authorities: Arun Aylesbury Vale Brent Bromley Crovdon Hackney Hampshire Harlow Harrow Hounslow Kensington and Chelsea Kent Southwark Stevenage Surrey Uttlesford

Other:

Crofting Commission London Fire and Emergency Planning Authority

NS&I

Police Services: Brent Borough Metropolitan Police and Thames Valley Police

NHS Trusts: Brent Mental Health Services East London NHS Foundation Trust Bexley Greenwich Teaching PCT Maldon and South Chelmsford Newham North West London Health Authority West London Mental Health Trust

PRIVATE SECTOR

Atisreal Ltd / BNP Paribas Real Estate BAM Construct UK Blakell Europlacer Clifford Chance LLP David S Smith Packaging Ltd ENGIE Galliford Try plc Harran Ltd IPG Jack Morton Lovell Partnerships Ltd Northern Trust Co Park Royal Partnership Punch Taverns/Spirit Technicolour Thales Consultancy Vale Europe Ltd Wembley National Stadium Ltd

EDUCATION

Copleston Children's Centre St Mary's School and Heathfield School The Aspirations Academies Trust Kingston University Richmond upon Thames College St Georges University of London

RAIL

Bombardier Chiltern Railways East Midlands Trains GB Railfreight London Underground Ltd LOROL

NOT FOR PROFIT / VOLUNTARY

City and Guilds Motability Finance Royal College of Obstetricians and Gynaecologists Roval College of Pathologists Royal College of Physicians The Society of Chiropodists and Podiatrists UnLtd Amnesty International UK Addaction Barnardo's Care for the Family Church of England Citizens Advice CSV Evangelical Alliance Feed the Minds Livability (The Shaftesbury Society) Marriage Care NSPCC Prospects - access to life Response Restore St Mungo's Thames Reach The Scout Association YMCA

RETAIL

IKEA Laura Ashley Marks and Spencer plc Selfridges & Co